

## Curriculum Vitae

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### EDUCATION

Ph.D., Economics, Northwestern University, 1998

M.A., Economics, Northwestern University, 1994

B.A., Economics, University of Wisconsin, 1992

### ACADEMIC APPOINTMENTS

Assistant Professor of Economics, Rice University, July 1998-July 2002

Assistant Professor of Economics, Bilkent University, September 2002 – Present.

### FIELDS OF INTEREST

Primary: Learning, Stochastic Evolution, Experimental Economics, Game Theory, and Auctions.

Secondary: Internet Auctions, Industrial Organization, Economic History, and Applied Econometrics.

### PUBLICATIONS:

"Intermediaries and Corruption." With Cagla Okten. (2008) *Journal of Economic Behavior and Organization*, 67:103-115.

"Social Norms and Choice: A General Folk Theorem for Repeated Matching Games with Endogenous Matching Rules." (2007) *International Journal of Game Theory*.36:137-146.

"An Analysis of Strategic Behavior in eBay Auctions." With Raul Gonzales and Robin Sickles. (2009) *The Singapore Economic Review*, Vol. 54, No. 2:1–32

### PAPERS UNDER SUBMISSION:

"Component Goods and Innovation." With Aysun Atil and Cagla Okten. Submitted to *Economics Letters*.

“A Review of eBay Auctions.” With Robin Sickles, under revision for *Review of Industrial Organization*.

“Estimating Consumer Surplus in eBay Computer Monitor Auctions.” With Tugba Giray, Bibo Jiang, and Robin Sickles. Under revision for the *Journal of Econometrics*.

“The Emergent Seed: A Representation Theorem for Models of Stochastic Evolution.” *Bilkent University Discussion Paper Series*. Revised and resubmitted to *Games and Economic Behavior*.

“The Rise of Money: An Evolutionary Analysis of the Origins of Money.” With Ahmet Tahmilci. Submitted to *The Journal of Monetary Economics*.

### **WORKING PAPERS:**

“How and When does Confidence Enhance Performance.” With Fergus Bolger and Zehra Murad.

“Do players learn how to learn? Evidence from zero sum games with a varying number of actions.” With Zafer Akin and Erman Saracgil. Under revision July 2009.

“The Limit sets of Best Reply Processes.” With K. Kivanc Akoz. Under revision July 2009.

"An Empirical Analysis of New Orleans Slave Auctions: 1840-1860" With Chad Dacus and Robin Sickles. 2005.

"Should equilibrium require that players are uninformed? Arguing against the Trigger Strategy and Simple Optimal Penal Code in Repeated Matching Games." 2001.

"Cooperation via Communication: Social Norms supported by References." 2001.

### **WORK IN PROGRESS**

"Evolution of Social Norms in the Prisoner's Dilemma."

### **CONFERENCE PRESENTATIONS**

“Do players learn how to learn? Evidence from zero sum games with a varying number of actions.” International meetings of the Economic Science Association, Pasadena, California, United States, June 2008.

“The Rise of Money: An Evolutionary Analysis of the Origins of Money.”  
University of Maynooth and University College, Dublin. Dublin, Ireland. March  
2006.

“The Rise of Money: An Evolutionary Analysis of the Origins of Money.” North  
American Winter Meetings of the Econometric Society; Philadelphia,  
Pennsylvania. January 2005.

“The Emergent Seed: Simplifying the Analysis of Dynamic Evolution.”  
November 2004. ASSET Conference, Barcelona Spain.

"Evolution over Social Norms." June 1999. North American Summer Meetings of  
the Econometric Society; Madison Wisconsin.

"Cooperation via Communication: Supporting Social Norms with Costly  
Messages". Oct. 2000. Southeast Economic Theory and International Economics  
Meetings; Houston Texas.

"Bidding to Generate Information: Frequent Bidding in Multi-Period Second  
Price Auctions with an Unknown Outside Option." May 2001. Midwest Theory  
and International Economics Meeting; Madison Wisconsin.

"Bidding to Generate Information: Frequent Bidding in Multi-Period Second  
Price Auctions with an Unknown Outside Option." November 2001. Southeast  
Economic Theory and International Economics Meetings; Miami, Florida.

"An Analysis of Strategic Behavior in eBay Auctions." December 2003, North  
American Winter Meetings of the Econometric Society; Washington, DC.

## **AWARDS AND FELLOWSHIPS**

Sloan Foundation Fellowship, 1997-1998

Center for the Study of Institutions and Values at Rice University, 2000-2001

TUBITAK Grant 107K103, 2007-2009

## **PROFESSIONAL ACTIVITIES**

### **REFEREE**

American Economic Review; Econometrica; Journal of Econometrics; Journal of  
Economic Theory; and Review of Economic Design.

### **MASTERS STUDENTS SUPERVISED.**

Tugba Giray, Completed January 2006. Paper: “Estimating Consumer Surplus in  
eBay Computer Monitor Auctions.”

Ahmet Tahmilci, Completed August 2006. Paper: “The Rise of Money: An  
Evolutionary Analysis of the Origins of Money.”

Kivanc Akoz, Completed July 2007. Paper: “Learning to play Nash  
Equilibrium.”

Aysun Atil, Completed August 2007. Paper: “Component Goods and Innovation in a Durable Good Monopoly.”

Erman Saracgil, Completed June 2009 Paper: “Do players learn how to learn? Evidence from zero sum games with a varying number of actions.”

Zehra Murad, Expected completion August 2010 Paper: “How and When does Confidence Enhance Performance.”

## **TEACHING EXPERIENCE**

Intermediate Microeconomics I, The competitive Market: Fall 2008

Intermediate Microeconomics II, General Equilibrium and Game Theory: Spring 2009

Game Theory (Undergraduate): Fall 2007

Intermediate Microeconomics: Spring 1999, 2000, 2001, Spring and Fall academic years 2002, 2003, 2003, 2004, 2005, 2006, and 2007

Graduate Microeconomics II, Game Theory and General Equilibrium: Spring 2003, 2004, 2005, 2006, 2007 and 2008.

Graduate Microeconomics I, The Competitive Model: Fall 1998, 1999, 2000, and 2002.

Internet Auctions: Theoretical and Empirical Analysis, Graduate: Spring 2002.

Economic History of the United States: Spring 2000, 2001, and 2002.